

### Document

# CRITERIA FOR EVALUATION OF SUPPLIERS

DOC 06.02-002 -REV03

CRITERIA		EVALUA			TION	
		4	3	2	1	
Conformity of the goods/services supplied						
translates the quality of the goods/services supplied, namely the quality of the product/performance of the service and the conformity with the agreed.  1 - Bad; 2 - Mediocre; 3 - Sufficient; 4 - Good; 5 - Very good						
Complaints to suppliers						
translates the non-conformities that give rise to the opening of a complaint to the supplier.  1 - Bad   Number of complaints ≥ 4  2 - Mediocre   number of complaints = 3  3 - Sufficient   number of complaints = 2  4 - Good   number of complaints = 1  5 - Very good   number of complaints = 0						
Compliance with deadlines						
translates the compliance between the agreed deadlines and those actually practiced.  1 - Bad   non-compliance with the deadline ≥ 1 week  2 - Mediocre   non-compliance with the deadline = 4 to 5 days  3 - Sufficient   non-compliance with the deadline = 2 to 4 days  4 - Good   non-compliance with the deadline = 1 to 2 days  5 - Very good   non-compliance with the deadline = 0 days						
Prices and payment terms						
reflects the ability to be competitive against the competition in terms of costs and the supplier's payment terms against Volcalis' financial strategy.  1 - Bad; 2 - Mediocre; 3 - Sufficient; 4 - Good; 5 - Very good						
Flexibility for trade negotiation						
Translates the ability to negotiate, punctual or global, prices or other commercial conditions.  1 - Bad; 2 - Mediocre; 3 - Sufficient; 4 - Good; 5 - Very good	•					
Proximity to the supplier (environmental impact)						
translates the distance between the place of loading and the place of unloading - environmental impact resulting from the displacement.  1 - Bad   Distance > 4000 km  2 - Mediocre   Distance between 3000 - 4000 km  3 - Sufficient   distance between 2000 - 3000 Km  4 - Good   Distance between 1000 - 2000 km  5 - Very good   distance between 0 - 1000 km						
After-sales follow-up						
translates intellectual assistance (knowledge), technological (maintenance, repairs, software update, etc.) and material (spare parts).  1 - Bad; 2 - Mediocre; 3 - Sufficient; 4 - Good; 5 - Very good						



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Responsiveness to special/unforeseen requests			
Translates the ability or flexibility to respond to atypical requests, as well as the development of new solutions to specific problems.  1 - Bad; 2 - Mediocre; 3 - Sufficient; 4 - Good; 5 - Very good			
Flexibility for negotiating deadlines			
It reflects the ability to respond to exceptional situations of shortening or extension of deadlines, as well as openness to negotiation of new deadlines.  1 - Bad; 2 - Mediocre; 3 - Sufficient; 4 - Good; 5 - Very good			
ISO 14001 environmental and ISO 9001 quality certification			
Know if suppliers have ISO 14001 environmental certification and ISO 9001 quality certification.  1 - zero certifications; 2 - in the process of certification; 3 - one certification; 4 - one certification and another in the process of certification; 5 - Two certifications			
Average			

### Supplier evaluation criteria

Depending on the result obtained in the evaluation, the supplier can be classified considering levels A, B and C:

Α	> 4	Great performance – excellent. Approved. Suitable supplier, without restrictions.
В	3 – 4	Satisfactory performance - good. Approved. Suitable supplier, with indications to improve.
С	1 – 2	Mediocre performance – bad. Failed. Supplier not suitable, to be excluded from the list of approved
		suppliers, except for the exception if it is a single supplier or by indication of the administration, in which case it may be necessary to review the supplier's control.